1201 Broadway P.O. Box 3566 Quincy, II 62305-3566

September 26, 2007

# Third Quarter 2007 Financial Highlights

## Dear Shareholders.

I have never understood whether the saying "may you live in interesting times" was a blessing or a curse. In any case the third quarter of 2007 was very interesting! The stock market plunged then quickly rose. The debt markets, led by the sub-prime mortgage mess, almost ground to a halt until the Federal Reserve lowered interest rates and restored some balance to the situation. The housing markets showed some significant cracks while the whole economy has appeared to weaken.

Through it all, your company delivered another record quarter with earnings per share of \$.57 versus \$.50 last year, an increase of 14%. Both the Trust Services Company and the Bank had solid results with both revenue increases and tight control over expenses (non-interest expense decreased by almost 4% for the quarter). Assets and Deposits were both up sharply for the quarter with careful growth in loans contributing to our solid performance.

The company remains very well positioned to react to the economic challenges we may face going forward. Our principal markets at the Bank seem to be holding up relatively well at this time. Early indications on the ward-looking statements or to update the reasons why actual farm harvest appear very good and farm statements. prices should help out our local economies. Employment rates in West Central Illinois

continue to be some of the best in the state and Midwest. Our Trust Company's national reputation continues to grow as they provide a very important stream of noninterest revenue to our bottom line.

We remain vigilant to the world and local economic events as we continue to take care of our customers and execute our strategic plan to grow your company. Enclosed please find your third quarter dividend check. Again, thank you for your investment in the company.

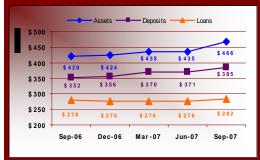
Yours sincerely,

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Arthur E. Greenbank President/CEO

This release contains information and "forward-looking statements" that relate to matters that are not historical facts and which are usually preceded by words "may," "will," "should," "could," "would," "plan," "potential," "estimate," "project," "believe," "intend," "anticipate," "expect," "target" and similar expressions. These forward-looking statements are subject to significant risks, assumptions and uncertainties. Because of these and other uncertainties, our actual results may be materially different from those described in these forward-looking statements. The forwardlooking statements in this release speak only as of the date of the release, and we do not assume any obligation to update the forresults could differ from those contained in the forward-looking





#### **Investor Information**

### Stock Transfer Agent:

Illinois Stock Transfer Company 209 West Jackson Blvd, Ste 903 Chicago, IL 60606-6905 (800. 757.5755)

# Market Makers:

Howe Barnes Investment, Inc. 135 South La Salle Street Chicago, II 60603 (800.800.4693)

Wachovia Securities Maine Center, 535 Maine Quincy, II 62301 (800.223.1037)

Stifel Nicolas & Co., Inc. 227 W. Monroe, Suite 1850 Chicago, IL 60606 (800.745.7110)

Monroe Securities, Inc. 100 North Riverside Plaza Chicago, IL 60606 (800.766.5560)

Baird Patrick Co. 20 Exchange Place New York, NY 10005 (800.421.0123)

#### **Corporate Information:**

First Bankers Trustshares, Inc. Phone: (217.228.8000) Fax: (217.228.8091) Email: fbti@firstbankers.com

#### Corporate Officers:

Chairman of the Board of Directors

Donald K. Gnuse

President/Chief Executive Officer

Arthur E. Greenbank Treasurer

Brian Ippensen Secretary

Steven E. Siebers

### **Directors:** Carl Adams Jr.

William D. Daniels Mark E. Freiburg Donald K. Gnuse Arthur E. Greenbank Phyllis J. Hofmeister Steven E. Siebers

Dennis R. Williams Chairman Emeritus

David E. Connor



# Financial Highlights (Dollars in thousands, except per share data) (Unaudited)

		ne Three Months I nded September 3		For the Nine Months Period Ended September 30					
Income Statement Data	2007	2006	% Chg	2007	2006	% Chg			
Net interest income	\$ 3,241	\$ 3,214	0.84%	\$ 9,427	\$ 9,555	-1.34%			
Provision for loan losses	270	270	0.00%	810	810	0.00%			
Noninterest income	1,859	1,856	0.16%	5,424	4,935	9.91%			
Noninterest expense	3,136	3,265	-3.95%	9,658	9,701	-0.44%			
Income taxes	520	521	-0.19%	1,226	1,226	0.00%			
Net Income	\$ 1,174	\$ 1,014	15.78%	\$ 3,157	\$ 2,753	14.67%			

	_	ne Three Months I nded September 3		For the Nine Months Period Ended September 30					
Ratios	2007	2006	% Chg	2007	2006	%Chg			
Return on average assets	1.04%	0.96%	8.33%	0.97%	0.90%	7.78%			
Return on average stockholders' equity (Calculated by subtracting preferred stock dividends from net income and dividing by average common stockholders' equity. Common stockholders' equity is defined as equity minus preferred stock equity and plus or minus accumulated other comprehensive income (loss))	15.04%	14.48%	3.87%	14.04%	13.54%	3.69%			
Net interest margin	3.08%	3.28%	-6.10%	3.11%	3.37%	-7.72%			
Allowance as a percent of total loans	1.17%	1.13%	3.54%	1.17%	1.13%	3.54%			
Dividends per share paid	\$ 0.105	\$ 0.095	10.53%	\$ 0.315	\$ 0.285	10.53%			
Earnings per share	\$ 0.57	\$ 0.50	14.00%	\$ 1.54	\$ 1.34	14.93%			
Book value per share (Calculated by dividing stockholders' equity excluding accumulated other comprehensive income (loss), by outstanding shares).	\$ 15.24	\$ 13.63	11.81%	\$ 15.24	\$ 13.63	11.81%			

	At September 30,						At December 31,					
Balance Sheet	2007		2006		% Chg	2006		2005			2004	
Assets	\$	466,284	\$	420,374	10.92%	\$	423,674	\$	418,248	\$	407,367	
Investment securities	\$	117,659	\$	92,303	27.47%	\$	95,773	\$	96,981	\$	83,942	
Loans, net of unearned income	\$	282,382	\$	278,173	1.51%	\$	275,974	\$	260,682	\$	268,192	
Deposits	\$	385,417	\$	352,219	9.43%	\$	355,955	\$	357,876	\$	340,555	
Short-term and other borrowings	\$	30,465	\$	21,731	40.19%	\$	19,562	\$	13,626	\$	20,762	
Note payable	\$	0	\$	0	0.00%	\$	0	\$	2,667	\$	4,000	
Junior subordinated debentures	\$	15,465	\$	15,465	0.00%	\$	15,465	\$	15,465	\$	15,465	
Stockholders' equity (Does not include accumulated other comprehensive income (loss)).	\$	31,230	\$	27,922	11.85%	\$	28,717	\$	25,752	\$	22,835	

	For The Nine Months Period Ended September 30,						For The Years Ended December 31,					
Stock Value Per Share Information	2007		2006		% Chg		2006		2005		2004	
Price/earnings ratio		9.6		10.2	-5.88%		10.3		12.4		15.1	
Stock price—High	\$	19.70	\$	22.00		\$	23.25	\$	24.00	\$	24.10	
Low	\$	18.10	\$	18.35		\$	18.05	\$	18.00	\$	15.40	
Ending	\$	19.70	\$	18.35	7.36%	\$	19.00	\$	22.00	\$	24.00	
Book value	\$	15.25	\$	13.63	11.89%	\$	14.02	\$	12.57	\$	11.15	
Price/book value		1.29		1.35	-4.44%		1.36		1.75		2.15	
Shares outstanding		2,048,574		2,048,574			2,048,574		2,048,574		2,048,574	